



Ministry Report from: Carol Wilke, Director of Finance & Administration
Report Date: January 22, 2017

1. What have you accomplished or worked on this month? What events or activities have you sponsored or presented? (please include numbers of participants and helpers)
 - a. St. Kateri Parish and School Net Operating Income for November YTD was **-\$141K**, December was **-\$17K**, YTD **-\$158K**. Highlights include:
 1. Regular Collections YTD are \$704K (\$27K per week for 26 weeks), \$12K for Holy Days, and \$33K for Christmas.
 2. Average Mass attendance (based on the month of October 2017) was 1,606 versus 1,773 in October 2016. The reduction of 167 represents 9%.
 3. Newly registered families since July 1, 2017 = 32, partially offset with a decline of six families.
 4. December School Enrollment = 201 (increase from 194 prior year). Pre-Kindergarten = 93, Kindergarten through Grade 5 = 108. Registration Fees \$21K, Extended Care \$35K.
 5. Rental Income YTD is \$28K from external organizations, including BOCES, Sisters of St. Joseph, Basilian Fathers, and American Tower.
 - b. Fundraising Net Income YTD (after expenses):
 1. Golf \$8K (½ Parish, ½ PBA Nightstick Club), St. Pauly Box \$3K, Christmas Ornaments \$1K.
 2. Walk a Thon \$14K, Save Around ROCHESTER \$4K, Book Fair \$1K, Upcoming Bill Gray's and Niagara Candy.
 - c. Donations YTD:
 1. Parish = \$33K, includes Social Ministry Gift Cards.
 2. School = \$7K (with expected match of \$5K).

- d. Bequests YTD: Parish \$1K
- e. Ministries and Programs:
 1. CYO Net Income YTD \$20K. Registrations \$22K (16 teams, 175 players), Season Passes and Admissions \$5K, partially offset with expenses for uniforms, safety equipment, and Field House rental.
 2. Irondequoit Senior Ministry Donation \$7K. Good Samaritan Transportation Donations \$3K.
 3. Parish Services: 103 Funerals, 7 Weddings, 49 Baptisms.
- f. Liturgical Publications Royalty: \$2.5K annually for five years
- g. Auxiliary Receipts (less expense) YTD:
 1. Memorials \$1K.
 2. Flowers \$4K revenue less \$2K expense.
 3. Liturgy Supplies (candles, wine, hosts, and palms) largely offset with candle money.
 4. Courier Journal YTD **-\$27K** (\$55K annually).

2. What are the current or active plans and dreams you are working on or discussing?

- a. Catholic Schools week – Dreaming of two Kindergarten classes and ever increasing Pre-Kindergarten enrollment.
- b. Catholic Ministries Appeal: 1000 Donors versus 1108 last year.

	GOAL	PLEDGES AS OF 1/16/18	% OF TOTAL	BALANCE
DOLLARS PLEDGED	\$220,508	\$178,280	81%	\$42,228
DONORS	1500	1000	67%	33%
PARTICIPATION BASED ON # OF HOUSEHOLDS	3675	1000	27%	73%
NEW DONORS		100		
PLEDGE SAME AS PREVIOUS YEAR		486		
PLEDGE INCREASED VS PREVIOUS YEAR		338		
PLEDGE DECREASED VS PREVIOUS YEAR		76		
LARGEST PLEDGE		\$4,400		
SMALLEST PLEDGE		\$3		
MEDIAN PLEDGE (MOST FREQUENT)		\$100		
AVERAGE PLEDGE		\$178		
# OF PLEDGES => \$100		551		
# OF PLEDGES => \$500		88		
# OF PLEDGES => \$1,000		26		