



Ministry Report from: Carol Wilke, Director of Finance & Administration
Report Date: February 22, 2018

1. What have you accomplished or worked on this month? What events or activities have you sponsored or presented? (please include numbers of participants and helpers)
 - a. St. Kateri Parish and School Net Operating Income for January (which included three pay periods) was **negative \$93K**. YTD was **negative \$251K**. Highlights include:
 1. Regular Collections YTD are \$833K (\$27K per week for 31 weeks), \$14K for Holy Days, and \$37K for Christmas.
 2. Newly registered families since July 1, 2017 = 42, partially offset with a decline of six families.
 3. January School Enrollment = 200 (increase from 194 prior year). Pre-Kindergarten = 93, Kindergarten through Grade 5 = 107. Registration Fees \$21K, Extended Care \$44K.
 4. Rental Income YTD is \$38K from external organizations, including BOCES, Sisters of St. Joseph, Basilian Fathers, and American Tower.
 - b. Fundraising Net Income YTD (after expenses):
 1. Golf \$8K (½ Parish, ½ PBA Nightstick Club), St. Pauly Box \$3K, Christmas Ornaments \$1K.
 2. Walk a Thon \$14K, \$ave Around ROCHESTER \$4K, Book Fair \$1K, Upcoming Bill Gray's and Niagara Candy.
 - c. Donations YTD:
 1. Parish = \$35K, includes Social Ministry Gift Cards.
 2. School = \$13K (plus expected match of \$5K).

d. Bequests YTD: Parish \$1K

e. Ministries and Programs:

1. CYO Net Income YTD \$22K. Registrations \$22K, Season Passes and Admissions \$6K, partially offset with expenses for uniforms, safety equipment, and Field House rental. Annual payment to Diocese is scheduled for April.
2. Irondequoit Senior Ministry Donation \$7K. Good Samaritan Transportation Donations \$4K.
3. Parish Services: 113 Funerals, 7 Weddings, 56 Baptisms.

f. Auxiliary Receipts (less expense) YTD:

1. Memorials \$2K.
2. Flowers \$4K revenue less \$2K expense.
3. Liturgy Supplies (candles, wine, hosts, and palms) largely offset with candle money.
4. Courier Journal YTD **negative \$32K** (\$55K annually).

2. What are the current or active plans and dreams you are working on or discussing?

- a. Assessing space at school in anticipation of two Kindergarten classes, an increased number of students enrolled in full-day Pre-Kindergarten, and increased demand for Extended Care.
- b. Catholic Ministries Appeal: 1041 Donors versus 1117 last year.

	GOAL	PLEDGES AS OF 2/20/18	% OF TOTAL	BALANCE
DOLLARS PLEDGED	\$220,508	\$181,270	82%	\$39,238
DONORS	1500	1041	69%	31%
PARTICIPATION BASED ON # OF HOUSEHOLDS	3675	1041	28%	72%
NEW DONORS		105		
PLEDGE SAME AS PREVIOUS YEAR		504		
PLEDGE INCREASED VS PREVIOUS YEAR		352		
PLEDGE DECREASED VS PREVIOUS YEAR		80		
LARGEST PLEDGE		\$4,400		
SMALLEST PLEDGE		\$3		
MEDIAN PLEDGE (MOST FREQUENT)		\$100		
AVERAGE PLEDGE		\$174		
# OF PLEDGES => \$100		566		
# OF PLEDGES => \$500		88		
# OF PLEDGES => \$1,000		26		