



St. Kateri Parish Town Hall Meeting

October 7, 2017



Agenda

- Opening Prayer
- “House Keeping” Items
- Parish Council Presentation
- Finance Council Presentation
- Q & A



Parish Council Presentation

- Introduction of Pastoral Council Members
- Year in Review
- Looking Forward



Pastoral Council Members

- Janet Archibald
- Kristine Brickler
- Kathy Ehrhardt
- Madeline Fasano
- (Youth)
- Maryfran Fettinger
- Melinda Hensler
- Joe Kelly
- Ray Manuszak
- Patty Sheridan
- Rob Spatola
- Iluminada Vilca
- Rick Walther



Year in Review –

July 2016 to June 2017 Parish Highlights

- School Enrollment, Pre-K thru 5th – 197 September
- 186 Funeral Masses Celebrated -186 in prior year
- 111 Baptisms Celebrated-132 in prior year
- 21 Marriage Ceremonies - 20 in prior year
- 86 Newly Registered Parishioners - 60 in prior year
- 600 Christmas Giving Tree Recipients (80 Families)
- Welcomed new Parochial Vicars
 - Fr. Michael Buentello, CSB
 - Fr. Evan Simington
- Steve Angrisano weekend



Looking Forward

Evangelization:

- * Goal: that 100% of our people have a loving relationship with Jesus
- * God is in your story
- * Small Christian communities

Welcome Information Centers update

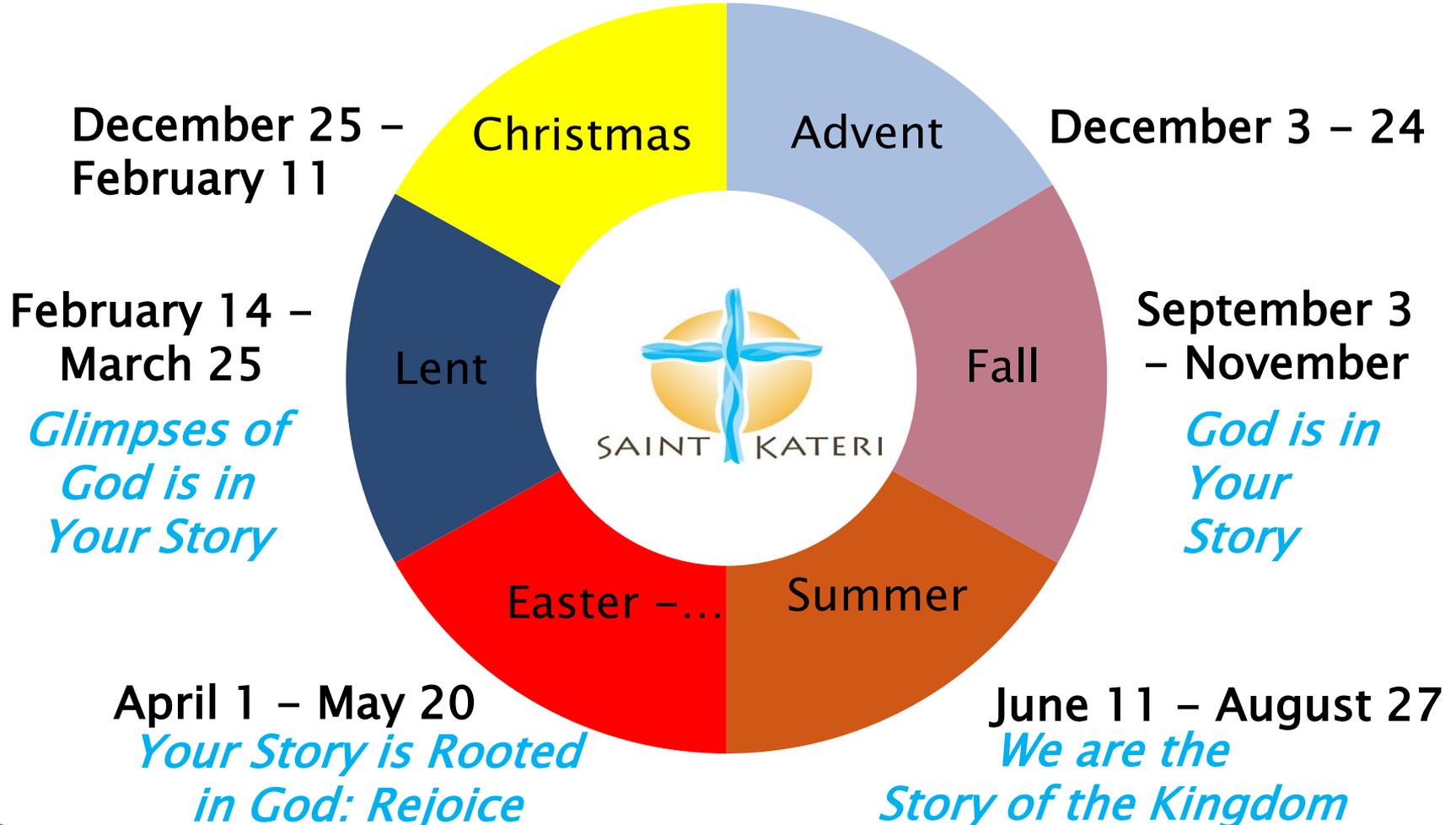
- * Maryfran Fettinger

One Message

- * Seasons, rolling planning

The “One Message” Seasons

God Hopes Along with Us





Finance Council Members

- Richard Barone
- John Gantert
- Kathy Kane
- Lori Klafehn
- Mike Messenger
- Ellen Muratore
- John Schoen
- Fr. Paul English (Pastor)
- Carol Wilke (Staff)
- Tim Reetz (Staff)
- John Aloisio (Staff)
- Ray Manuszak (PC Rep)
- Pattie Burns (Recording Secretary)
- Jason Messenger (Building and Grounds)

Total Assets vs. Liabilities

6/30/17

Assets

Cash:

Operating Accounts **\$188,430**

Fundraising **15,532**

Investments - Designated:

Renewals & Replacements **1,378,022**

Education **568,092**

Tuition and Other Receivables **31,713**

Other **5,293**

Total Assets **\$2,187,081**

Liabilities and Fund Balance

Accounts Payable & Accrued Expenses **\$126,217**

Payroll Liabilities **3,716**

Diocesan/Second Collection Liabilities **5,434**

Other **3,390**

Deferred Tuition & Other Revenue **19,375**

Total Liabilities **158,131**

Fund Balance **2,028,950**

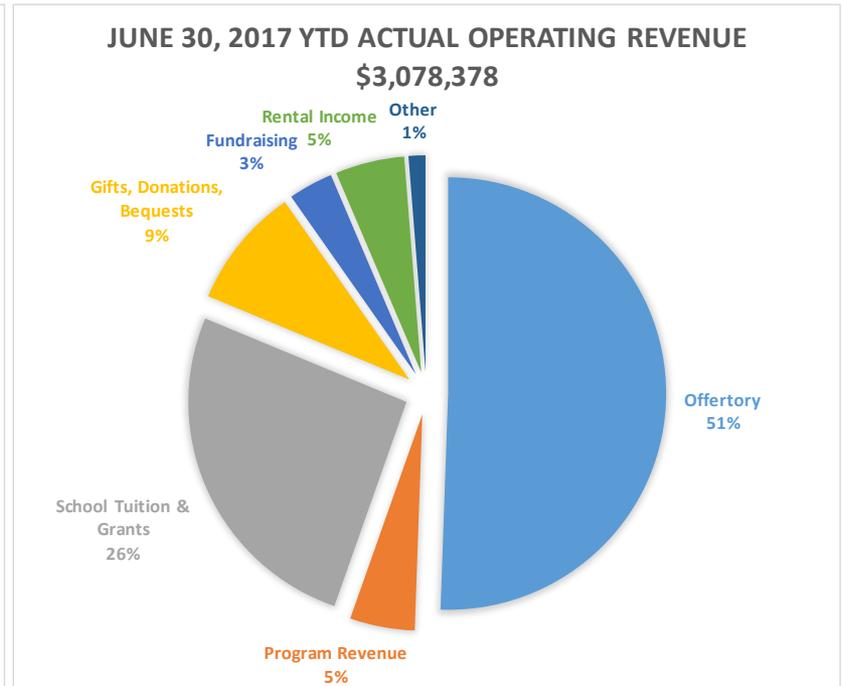
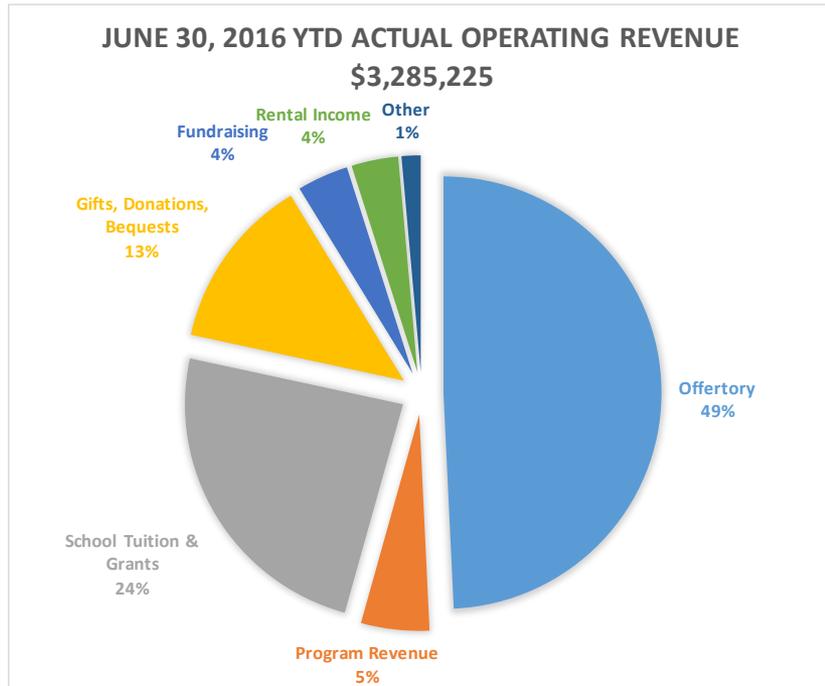
Total Liabilities & Fund Balance **\$2,187,081**

Income Statement

6/30/17

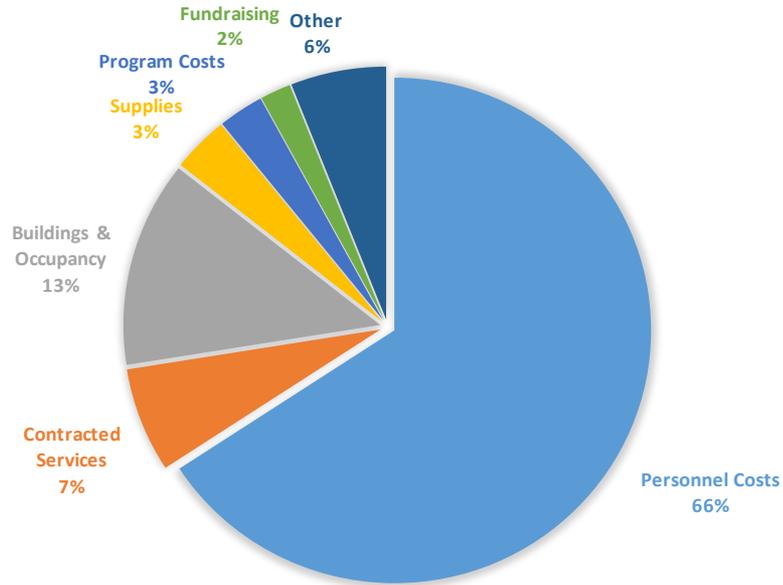
	June 30, 2017 YTD Actual
Operating Revenues:	
Offertory	\$1,556,261
Program Revenue	147,980
School Tuition & Grants	798,599
Gifts, Donations, Bequests	277,597
Fundraising Revenue	101,891
Rental Income	157,717
Other	38,333
Total Operating Revenues	\$ 3,078,378
Operating Expenses:	
Personnel Costs	2,083,792
Contracted Services	280,367
Buildings & Occupancy	405,301
Supplies	123,126
Program Costs	48,333
Fundraising Costs	38,444
Other	167,413
Total Operating Expenses	\$ 3,146,776
Excess (Deficiency) of Operating Revenues over Operating Expenses	(68,398)
Non-operating Revenue (Expense)	\$ (213,031)
Excess (Deficiency) of Revenues over Expenses	\$ (281,429)

Comparative Charts-Revenue

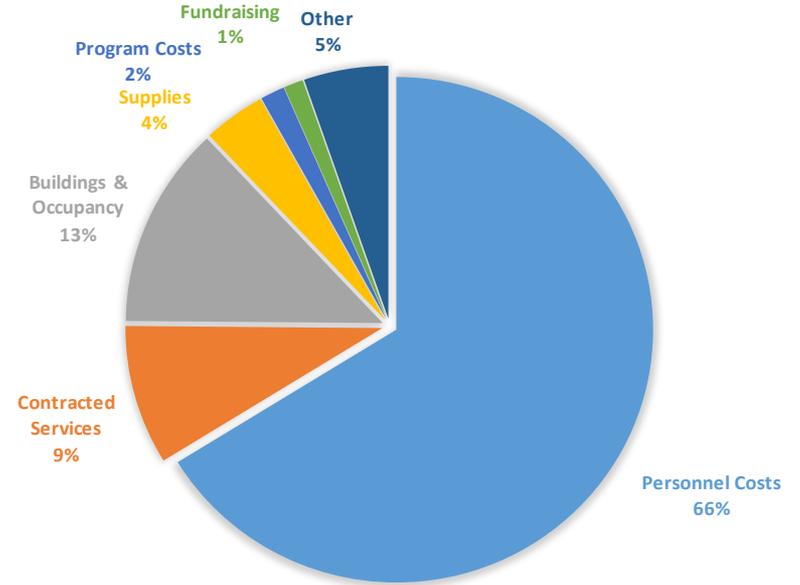


Comparative Charts - Expense

JUNE 30, 2016 YTD ACTUAL OPERATING EXPENSES
\$3,259,320



JUNE 30, 2017 YTD ACTUAL OPERATING EXPENSES
\$3,146,776



Notes

- ▶ Full Fiscal Year 2016-17 offertory revenue decreased 4% as compared to 2015-16 and is 3% below budget. The reduction in mass attendance from October 2015 to October 2016 is about 9%.
- ▶ The Commitment to Giving campaign is an annual effort to assist in predicting offertory levels for the next fiscal year. This effort has been very helpful in preparing accurate budgets for the parish.
 - ***Automatic online giving is a safe and easy way to fulfill your offertory commitment! Enroll today!!***
- ▶ Non-operating expense for 2016-17 includes capital improvements of approximately \$424,000 (AC and partial roof at CTK, teardown of storage building at SC, sealcoat and stripe parking lot at SMM, and computer upgrades for staff), partially offset by an increase in market value of investments of about \$221,000.
- ▶ The parish remains free of debt, managing cash flow prudently to cover the cost of daily operations with revenue from collections, tuition, donations, and grants.

Please be mindful of SKT Parish as you consider future charitable giving.

Catholic Ministries Appeal (CMA)

- Our 2016-2017 CMA Goal was \$220,464... *and we met it!!!*
- New last year: your increased generosity was matched! *The generous donor match was \$29K.*
- Number of participants: 1,140 or 31% of households
- 2017-2018 CMA Goal remains the same at \$220K

Other Financial News...

- ▶ The Bonadio Group and the Diocese of Rochester conducted a site visit at the Saint Kateri Tekakwitha Parish and School on September 15, 2017. The current rating is GREEN
- ▶ St. Salome's: Sale to Providence Housing closed on 9/8/17. After deducting operating expenses and legal fees associated with the property, proceeds from the sale were deposited into short term and long term investments.
- ▶ Saint Thomas the Apostle: On 9/19/17, the Town Board of Irondequoit voted against re-zoning an application submitted by Capstone Development for market rate apartments at the former school
- ▶ Fundraising - need active committee to plan a small number of programs with promise of high return

Planned Giving Follow-up

- ▶ At last Town Hall presentation we talked about our “Planned Giving” program. The purpose of the program is to instill in folks the thought that they can “gift” the parish in many ways (i.e. Cash, Stocks, IRA withdrawals, Bequests, Insurance policies, etc.)
- ▶ The parish plans to host experts from various fields, benchmark with local colleges / national universities, and leverage Diocesan programs
- ▶ In a recent Planned Giving survey, parishioners expressed a desire for help with budgeting and monthly money management.
 - Financial Peace University (FPU) by Dave Ramsey is that plan!



- ▶ Financial Peace – October 2017
 - ❖ Stacey and David Rappold once again have graciously agreed to moderate this program (previous session was October 2016).
 - ❖ This nine week program teaches God's ways of handling money. Through video teaching and class discussions, FPU presents biblical, practical steps to get you from where you are to where you've dreamed you could be. This plan will show you how to set a budget, get rid of debt, manage your money, spend and save wisely, and much more.
 - ❖ A one hour video begins each session, followed by discussion.
 - ❖ Feedback from 2016: program was very worthwhile attending.

Thank you, again, Stacey and David!

Comments or Questions?

Value all input

